

Position: Regional Manager

Company: EARL – Hawaii's Premier Fast-Casual Food Destination

Location: Honolulu, Hawaii (with travel to multiple locations)

About Us:

Join EARL, the leading fast-casual brand in Hawaii, known for its delectable East Coast Subs, Burgers, and Fried Chicken. With thriving locations in the vibrant city of Honolulu and plans for expansion, we are looking for a highly motivated and experienced Regional Manager to oversee operations and ensure the success of all three locations.

Responsibilities:

- **Operational Oversight:**
  - Provide strategic leadership and direction to Store Managers at each location.
  - Ensure adherence to company standards, policies, and procedures across all operational aspects.
  - Collaborate with Store Managers to optimize efficiency, consistency, and excellence in customer service.
- **People Management:**
  - Hire, train, and develop Store Managers, fostering a positive and high-performance culture.
  - Conduct regular performance reviews and provide constructive feedback to enhance managerial skills.

- Address employee relations issues and work to maintain a positive and inclusive work environment.
- **Financial Management:**
  - Monitor and analyze financial performance, collaborating with Store Managers to meet revenue and profitability targets.
  - Review financial reports, budgets, and forecasts to identify areas for improvement and implement corrective actions.
- **Quality Control:**
  - Ensure the consistent delivery of high-quality products and service across all locations.
  - Conduct regular inspections and audits to uphold cleanliness, safety, and adherence to food safety standards.
- **Communication and Collaboration:**
  - Serve as a liaison between upper management and store-level operations.
  - Facilitate regular communication channels between locations and share best practices.
  - Collaborate with other Regional Managers to implement company-wide initiatives and strategies.
- **Problem Resolution:**
  - Address and resolve operational challenges promptly and effectively.
  - Work closely with Store Managers to implement corrective actions and prevent recurrence of issues.
- **Training and Development:**
  - Develop and implement training programs to enhance the skills and knowledge of store management teams.
  - Identify opportunities for professional growth and advancement within the organization.

Requirements:

- Proven experience as a Regional Manager or in a similar multi-unit leadership role in the food and beverage industry.
- Strong understanding of restaurant operations, financial management, and people leadership.
- Excellent communication, interpersonal, and problem-solving skills.
- Ability to travel between locations as needed.
- Flexibility to adapt to the dynamic nature of the fast-casual restaurant industry.
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#### Why Choose EARL:

- Join a leading fast-casual brand in Hawaii with a strong commitment to quality and customer satisfaction.
- Oversee operations at three exciting locations in Honolulu with opportunities for further expansion.
- Competitive compensation package with performance-based incentives.
- Be part of a dynamic and growth-oriented work environment.

If you are an experienced leader with a passion for operational excellence and team development, we invite you to apply for the Regional Manager position at EARL. Join us in creating memorable dining experiences for our valued customers and contribute to the continued success and growth of our brand.

(Salary/ non - exempt, starting salary between \$70k/year - \$80/year + bonuses)